

Message Text

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PAGE 01 VIENNA 01189 151122Z

ACTION COME-00

INFO OCT-01 EUR-12 ISO-00 EB-08 /021 W

-----151124Z 046601 /15

R 151027Z FEB 77

FM AMEMBASSY VIENNA

TO SECSTATE WASHDC 0802

UNCLAS VIENNA 1189

EO 11652: NA

TAGS: BENC, AU

SUBJECT: MAJOR PROJECT- REICHSBRUECKE REPLACEMENT

FOR COMMERCE/BIC/OIM/MEPD

REF: A) 76 STATE 255722, B) 76 VIENNA 8865,

C) 76 STATE 266456, D) 76 VIENNA 8976,

E) 76 VIENNA 9334, F) 76 STATE 281966

1. FOLLOWING VISIT TO VEINNA AND CALL ON PROJECT MANAGER HEINZ LEMBERGER ON NOV 22, FELIX KULKA, PRESIDENT OF T.Y. LIN, ADVISED THAT, ALTHOUGH CONTRACT WOULD MOST LIKELY BE GIVEN TO AUSTRIAN FIRM, HE INTENDED TO FOLLOW-UP WITH BID. HE SAID HE WOULD SEEK TO ENLIST BOTH AUSTRIAN PARTNER AND SERVICES OF U.S GENERAL CONTRACTOR. KULKA WAS CONCERNED WITH TIME FACTOR, HOEVER, AND REQUESTED THAT EMBASSY ASCERTAIN IF EXTENSION OF BID DEADLINE MIGHT BEPOSSIBLE.

2. IN DISUSSION WITH LEMBERGER, COMATT WAS ADVISED THAT, FOR POLITICAL SONSIDERATIONS AS WELL AS WEATHER CONDITIONS INFLUENCING CONSTRUCTIKON SCHEDULE, THERE WAS ABSOLUTELY NO POSSIBILITY OF EXTENDING BID DEADLINE BEYOND MAY 2, 1977. (HOWEVER, BIDDERS WERE REQUIRED TO SUBMIT THE NAMES OF THEIR CONSORTIUM PARTNERS BY END OF JANUARY).

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3. ON JANUARY 19, KULKA INFORMED EMBASSY BY LETTER THAT T.Y. LIN WILL NOT PARTICIPATE IN BID FOR REICHSBRUECKE REPLACEMENT FOR VARIOUS REASONS, MAINLY BECAUSE BID DEADLINE IS TOO SHORT, AND BECAUSE T.Y. LIN COULD NOT LOCATE INTERESTED U.S. PARNTER CONSTRUCTION COMPANY.

4. WE HAVE, HOWEVER, LEARNED THAT TWOOTHER U.S. COMPANIES, BROWN AND ROOT, HOUSTON, AND ATLANTA STEEL CORP., ATLANTA, GA. HAVE BEEN QUALIFIED AS BIDDERS. (FYI: PUBLICATIONS AVAILABLE TO EMBASSY, INCLUDING DUN AND BRADSTREET, CONTAIN NO MENTION OF LATTER FIRM UNDER THAT EXACT NAME.)

5. LEADING AUSTRIAN DAILY ON JAN 16 CRITICISED BID PROCEDURE AND POINTED OUT THAT A CONSORTIUM FORMED BY SEVERAL LARGE AUSTRIAN COMPANIES WILL FOR POLITICAL AND ECONOMIC REASONS, UNDOUBTEDLY BE AWARDED CONTRACT. MEEHAN

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Message Attributes

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Decaption Note:
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Disposition Case Number: n/a
Disposition Comment:
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Disposition Event:
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Executive Order: N/A
Errors: N/A
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SAS ID: 3312384
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